## Portfolio Summary

| Total Portfolio Value |  |
| :--- | ---: |
| $\mathbf{\$ 2 5 2 , 5 9 2 . 7 4}$ |  |
| $\mathbf{1}$ Month Ago | $\$ 254,157.94$ |
| $\mathbf{1}$ Year Ago | $\$ 267,855.02$ |
| $\mathbf{3}$ Years Ago | $\$ 45,566.40$ |
|  |  |

## New Fee Waivers Coming in January

Currently, Edward Jones' annual fee for Individual Retirement Accounts (IRAs) is waived for households with assets of \$500,000 or more. Beginning in 2013, we will lower the threshold to $\$ 250,000$. As a result, you may want to consider consolidating your assets. Doing so can provide a more focused view of your investments and help ensure they are working together to keep you on track to meet your goals. Transferring your investments is simple, so talk to your financial advisor.

## Make your financial future a priority.

Your finances may be less obvious and easier to ignore than the clutter piling up in the garage and the grass growing taller in your yard. But that doesn't mean you should ignore them. It's important to review your finances at least once a year because just as the markets and interest rates change, so too does your financial situation. During a review, your financial advisor can discuss strategies to help you work toward your financial goals, both short- and long-term. Call today.

| Overview of Accounts <br> Accounts |  |  |  |  |  |  | Account Holder | Account <br> Number | Value <br> $\mathbf{1 ~ Y e a r ~ A g o ~}$ | Current <br> Value |
| :--- | :--- | :--- | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: |
| Living Trust | Nelva E Brunsting | $653-13555-1-6$ | $\$ 26,016.47$ | $\$ 1.05$ |  |  |  |  |  |  |
| Individual Retirement Account | Nelva E Brunsting | $609-91956-1-9$ | $\$ 251.70$ | $\$ 376.30$ |  |  |  |  |  |  |
| Living Trust <br> Advisory Solutions Fund Model | Elmer H Brunsting Decedents Tr | $653-13579-1-8$ | $\$ 241,586.85$ | $\$ 252,215.39$ |  |  |  |  |  |  |
| Total Accounts |  | $\mathbf{\$ 2 6 7 , 8 5 5 . 0 2}$ | $\mathbf{\$ 2 5 2 , 5 9 2 . 7 4}$ |  |  |  |  |  |  |  |

Although account information is provided on this page, it does not guarantee an actual statement was produced. Refer to your account statement for the exact registration and more specific details regarding each account.

Account Holder(s) Elmer H Brunsting Decedents Tr Account Number 653-13579-1-8
Account Type Living Trust
Financial Advisor Doug Williams, 713-464-6071 9525 Katy Freeway Suite 122, Houston, TX 77024

Statement Date Sep 29 - Oct 26, 2012
Page 1 of 3

## Living Trust

Anita Kay Brunsting TTEE
U/A DTD 10/10/1996
Elmer H Brunsting Decedents Tr

## More Good News about Fee Waivers

Beginning Jan. 1, 2013, the monthly \$3 money market low balance fee will be waived for households with assets of $\$ 250,000$ or more. There is no action needed to receive the fee waiver. However, this may provide you with another good reason to consider consolidating your assets. Contact your financial advisor to learn more.

| Value Summary |  |  |
| :--- | ---: | ---: |
| Beginning value | $\$ 253,798.32$ | $\$ 232,412.32$ |
| Assets added to account | 0.00 | 0.00 |
| Income | 187.57 | $3,450.18$ |
| Assets withdrawn from account | 0.00 | 0.00 |
| Change in value | $-1,770.50$ | $16,352.89$ |
| Ending Value | $\mathbf{\$ 2 5 2 , 2 1 5 . 3 9}$ |  |


| Summary of Assets (as of Oct 26, 2012) |  | Advisory Solutions Fund Model |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Cash \& Money Market |  |  |  | ( <br> Ending <br> Balance |
| Money Market $0.01 \%^{*}$ |  |  |  |  |

* The average yield on the money market fund for the past seven days.

| Mutual Funds | Price | Quantity | Cost Basis | Unrealized Gain/Loss | Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Baron Small Cap | 25.89 | 190.713 | 4,691.51 | 246.05 | 4,937.56 |
| Blackrock Cap App | 24.04 | 305.806 | 7,033.54 | 318.04 | 7,351.58 |
| Capital World Bond | 21.40 | 229.727 | 4,742.52 | 173.64 | 4,916.16 |
| Capital World Growth \& Income | 35.88 | 363.111 | 11,895.36 | 1,133.06 | 13,028.42 |
| Columbia Mid Cap Value | 14.23 | 880.844 | 10,470.37 | 2,064.04 | 12,534.41 |
| Credit Suisse Comm Ret Strat | 8.24 | 918.428 | 7,735.45 | -167.60 | 7,567.85 |
| Dodge \& Cox Income | 13.92 | 1,050.026 | 13,899.57 | 716.79 | 14,616.36 |
| Dodge \& Cox Intl Stock | 32.91 | 406.708 | 11,541.84 | 1,842.92 | 13,384.76 |
| DWS Small Cap Value | 36.20 | 138.293 | 4,280.40 | 725.81 | 5,006.21 |
| Fidelity New Insights | 22.73 | 647.986 | 11,158.99 | 3,569.73 | 14,728.72 |
| ING Global Real Estate | 17.54 | 447.914 | 6,044.39 | 1,812.02 | 7,856.41 |
| Investment Co of America | 30.24 | 421.051 | 10,158.69 | 2,573.89 | 12,732.58 |
| JP Morgan Core Bond | 12.11 | 1,186.082 | 13,542.67 | 820.78 | 14,363.45 |

Summary of Assets (continued)

| Mutual Funds | Price | Quantity | Cost Basis | Unrealized <br> Gain/Loss |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| JP Morgan Fed Mon Mkt | 1.00 | $3,321.76$ | - | - | $\mathbf{3 , 3 2 1 . 7 6}$ |
| Loomis Sayles Inv Grade Bd | 12.78 | 586.443 | $7,297.91$ | 196.83 | $\mathbf{7 , 4 9 4 . 7 4}$ |
| Mainstay High Yield Corp Bd | 6.12 | $1,639.506$ | $9,676.58$ | 357.20 | $\mathbf{1 0 , 0 3 3 . 7 8}$ |
| MFS Research International | 15.26 | $1,041.567$ | $13,036.90$ | $2,857.41$ | $\mathbf{1 5 , 8 9 4 . 3 1}$ |
| New World | 52.10 | 150.454 | $6,790.09$ | $1,048.56$ | $\mathbf{7 , 8 3 8 . 6 5}$ |
| Oppenheimer Intl Bd | 6.56 | 769.195 | $4,709.83$ | 336.09 | $\mathbf{5 , 0 4 5 . 9 2}$ |
| Oppenheimer Rising Divid Fd Y | 17.55 | 851.025 | $15,063.14$ | -127.65 | $\mathbf{1 4 , 9 3 5 . 4 9}$ |
| Pimco Total Return IV | 11.19 | 655.601 | $6,849.49$ | 486.69 | $\mathbf{7 , 3 3 6 . 1 8}$ |
| T. Rowe Price Equity Income | 25.99 | 695.713 | $14,181.61$ | $3,899.97$ | $\mathbf{1 8 , 0 8 1 . 5 8}$ |
| T. Rowe Price New Income | 9.96 | $1,705.881$ | $16,203.03$ | 787.54 | $\mathbf{1 6 , 9 9 0 . 5 7}$ |
| Thornburg Value | 31.65 | 317.074 | $9,192.24$ | 843.15 | $\mathbf{1 0 , 0 3 5}$ |

Total Account Value

## Summary of Realized Gain/Loss

|  | This Year |
| :--- | :---: |
| Short Term (assets held 1 year or less) | $-\$ \mathbf{1 6 0 . 0 6}$ |
| Long Term (held over 1 year) | $\mathbf{6 , 3 6 4 . 6 5}$ |
| Total | $\$ 6,204.59$ |

Summary totals may not include proceeds from uncosted securities or certain corporate actions.

Detail of Realized Gain/Loss from Sale of Securities

|  | Purchase <br> Date | Sale <br> Date | Quantity | Cost Basis | Proceeds | Realized <br> Gain/Loss |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Pioneer Fund | - | $10 / 12$ | 352.826 | $\$ 11,973.42$ | $\$ 14,776.35$ | $\$ 2,802.93$ | LT |
| Pioneer Fund | - | $10 / 12$ | 6.848 | 264.75 | 286.79 | 22.04 | ST |

## Investment and Other Activity

| Date | Description | Quantity | Amount |
| :--- | :--- | ---: | ---: |
| $10 / 01$ | Dividend on JP Morgan Core Bond on $1,183.446$ Shares @ 0.027 |  | $\$ 31.95$ |
| $10 / 01$ | Reinvestment into JP Morgan Core Bond @ 12.12 | 2.636 | -31.95 |
| $10 / 01$ | Dividend on Oppenheimer Intl Bd on 767.071 Shares at Daily Accrual Rate |  | 13.87 |
| $10 / 01$ | Reinvestment into Oppenheimer Intl Bd @ 6.53 | 2.124 | -13.87 |
| $10 / 01$ | Dividend on Pimco Total Return IV on 654.785 Shares at Daily Accrual Rate |  | 9.14 |

Account Holder(s) Elmer H Brunsting Decedents Tr Account Number 653-13579-1-8
Account Type Living Trust
Financial Advisor Doug Williams, 713-464-6071
9525 Katy Freeway Suite 122, Houston, TX 77024
Statement Date Sep 29 - Oct 26, 2012

| Investment and Other Activity (continued) |  |  |  |
| :--- | :--- | ---: | ---: |
| Date $\quad$ Description | Quantity | Amount |  |
| $10 / 01$ | Reinvestment into Pimco Total Return IV @ 11.20 | 0.816 | -9.14 |
| $10 / 01$ | Dividend on T. Rowe Price New Income on 1,702.241 Shares at Daily Accrual Rate |  | 36.25 |
| $10 / 01$ | Reinvestment into T. Rowe Price New Income @ 9.96 | 3.64 | -36.25 |
| $10 / 02$ | Dividend on ING Global Real Estate on 445.199 Shares @ 0.105 |  | 46.97 |
| $10 / 02$ | Reinvestment into ING Global Real Estate @ 17.30 | 2.715 | -46.97 |
| $10 / 02$ | Dividend on Loomis Sayles Inv Grade Bd on 584.379 Shares @ 0.045 |  | 26.30 |
| $10 / 02$ | Reinvestment into Loomis Sayles Inv Grade Bd @ 12.74 | -2.064 | -26.30 |
| $10 / 04$ | Redeemed JP Morgan Fed Mon Mkt @ 1.00 | -278.62 | 278.62 |
| $10 / 04$ | Advisory Solutions Program Fee |  | -278.62 |
| $10 / 09$ | Dividend on Capital World Bond on 228.651 Shares @ 0.101 |  | 23.09 |
| $10 / 09$ | Reinvestment into Capital World Bond @ 21.46 | -23.09 |  |
| $10 / 17$ | Sell Pioneer Fund @ 41.88 as of $10 / 12 / 12$ | -359.674 | $15,063.15$ |
| $10 / 17$ | Buy Oppenheimer Rising Divid Fd Y @ 17.70 as of 10/12/12 | 851.025 | $-15,063.15$ |
| $10 / 24$ | Fee Offset Less Admin Fee |  | 17.2076 |

Money Market Detail

| Date | Description | Deposits | Withdrawals |
| :--- | :--- | ---: | ---: |
| $10 / 25$ | Deposit | $\$ 17.20$ |  |
| Total |  | $\$ 17.20$ |  |

## How Do Long-term Investors Fare?

We've all heard this has been a tough era for long-term investors.
It's no secret that U.S. stocks punished investors in the first part of the 21 st century. The bursting of the technology stocks and housing bubble, the $9 / 11$ terrorist attack, three bear markets and two recessions all resulted in sharp stock market declines. But stocks have rebounded five years after each sell-off for which we have data. In addition, the S\&P 500 with dividends reinvested reached a new record high in August 2012, up from its previous peak in October 2007. Stock prices have mostly (but not quite) recovered their ground - just as they have after past stock declines.

While election campaigns frequently ask whether you're better off than you were four years ago, long-term investors tend to look at decades of returns. Until recently, stocks had turned in some of the worst 10-year annualized returns in history.

It's rare for stocks as a whole to lose ground over a decade. Historically, average 10-year stock returns have been greater than $4 \%$ nearly $85 \%$ of the time since 1935. After 24 months when stocks were, at best, flat over 10 years, the rolling 10-year returns began to rebound in March 2009 and were up to $6.3 \%$ per year over the 10 years ending July 2012. Those who stayed invested are most likely seeing their portfolios improve.

While disappointing decades are rare, they do happen. But rough decades for stocks have been followed by decades of above-average returns. No one can predict what will happen, but with history as a guide, we believe the future looks brighter than the recent past.

## A Long-term Strategy

Sticking with the investments you own today is a vital lesson because those who exit the market often fail to reinvest. And you must be invested to participate when stock prices rise. You'll also be invested when they fall, but historically, stocks have risen for more months than they've fallen - even since the end of 1999. Talk with your financial advisor to help ensure your strategy stays on track to meet your long-term financial goals.

Past performance does not guarantee future results. You should make investment decisions based upon your unique objectives, risk tolerance and financial circumstances. An investment in stocks will fluctuate with changes in market conditions and may be worth more or less than the original investment when sold. An index is not managed and is not available for direct investment.

## About Edward Jones

Edward D．Jones \＆Co．，L．P．is dually registered with the Securities and Exchange Commission（SEC）as a broker－dealer and an investment adviser．Edward Jones is also a member of FINRA．
Statement of Financial Condition－Edward Jones＇statement of financial condition is available for your personal review：
－at your local branch office
－at www．edwardjones．com／en＿US／company／index．html
－by mail upon written request


#### Abstract

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## Contact Information

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| :---: | :--- | :--- |
| 201 Progress Parkway <br> Maryland Heights，MO 63043 |  |  |

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| 自 | Online Account Access <br> www．edwardjones．com／access |
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| 要 | Edward Jones Online Support <br> $800-441-5203$ |


| Other Contacts |  |
| :--- | :--- |
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| 866－874－6711 |  |
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