# Portfolio for Nelva E Brunsting 

MAKING SENSE OF INVESTING

## Portfolio Summary

| Total Portfolio Value |  |
| :--- | ---: |
| $\mathbf{\$ 2 5 5}, \mathbf{0 8 3 . 8 3}$ |  |
| $\mathbf{1}$ Month Ago | $\$ 252,592.74$ |
| $\mathbf{1}$ Year Ago | $\$ 222,071.65$ |
| $\mathbf{3}$ Years Ago | $\$ 48,616.00$ |
|  |  |

## Consolidating assets can help you stay organized.

When you consolidate your assets, your focus on them may actually improve. We can help you better ensure they're working together to achieve your goals. Consolidation also provides efficiencies at tax time with combined tax reporting. Additionally, you may be aware that in January 2013, Edward Jones is making available fee waivers for the annual IRA and money market low balance fees for households at certain asset levels. Talk to your financial advisor to learn more about how account consolidation may benefit you.

## Open a family financial discussion this holiday.

This holiday season, in addition to opening presents, open a financial discussion with your family. Discussing finances can be challenging, but it's an important step that can help ensure your or your family's wishes are carried out. Your Edward Jones financial advisor is available to help you translate those wishes into financial strategies. For more information or to schedule a family meeting, contact your financial advisor today.

| Overview of Accounts |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Accounts | Account Holder | Account Number | Value <br> 1 Year Ago | Current Value |
| Living Trust | Nelva E Brunsting | 653-13555-1-6 | \$51.05 | \$1.05 |
| Individual Retirement Account | Nelva E Brunsting | 609-91956-1-9 | \$245.59 | \$382.87 |
| Living Trust Advisory Solutions Fund Model | Elmer H Brunsting Decedents Tr | 653-13579-1-8 | \$221,775.01 | \$254,699.91 |
| Total Accounts |  |  | \$222,071.65 | \$255,083.83 |

Although account information is provided on this page, it does not guarantee an actual statement was produced. Refer to your account statement for the exact registration and more specific details regarding each account.

Account Holder(s) Elmer H Brunsting Decedents Tr Account Number 653-13579-1-8
Account Type Living Trust
Financial Advisor Doug Williams, 713-464-6071
9525 Katy Freeway Suite 122, Houston, TX 77024
Statement Date Oct 27 - Nov 30, 2012
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## Living Trust

Anita Kay Brunsting TTEE
U/A DTD 10/10/1996
Elmer H Brunsting Decedents Tr

## The Gift That Keeps Giving

This year, consider giving that special child on your holiday list a gift that will provide a lifetime of opportunities. The cost of a college education is rising, but you can help make the future a bit brighter by contributing to his or her college savings plan. Call your financial advisor to learn about the many options to save.

Value Summary

|  | This Period | This Year |
| :--- | ---: | ---: |
| Beginning value | $\$ 252,215.39$ | $\$ 232,412.32$ |
| Assets added to account | 0.00 | 0.00 |
| Income | 340.58 | $3,790.76$ |
| Assets withdrawn from account | 0.00 | 0.00 |
| Change in value | $2,143.94$ | $18,496.83$ |

Ending Value
\$254,699.91

| Summary of Assets (as of Nov 30, 2012) |  |  | Advisory Solutions Fund Model |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash, Money Market funds \& Insured Bank Deposit |  |  |  |  | Balance |
| Cash |  |  | - | - | \$17.01 |
|  | Current Yield/Rate | Beginning Balance | Deposits | Withdrawals | Ending Balance |
| Money Market | 0.01\%* | 2,182.55 | - | - | 2,182.55 |
| Mutual Funds | Price | Quantity | Cost Basis | Unrealized Gain/Loss | Value |
| Baron Small Cap | 25.88 | 196.616 | 4,844.27 | 244.15 | 5,088.42 |
| Blackrock Cap App | 24.75 | 305.806 | 7,033.54 | 535.16 | 7,568.70 |
| Capital World Bond | 21.47 | 229.727 | 4,742.52 | 189.72 | 4,932.24 |
| Capital World Growth \& Income | 36.68 | 363.111 | 11,895.37 | 1,423.54 | 13,318.91 |
| Columbia Mid Cap Value | 14.49 | 880.844 | 10,470.38 | 2,293.05 | 12,763.43 |
| Credit Suisse Comm Ret Strat | 8.24 | 918.428 | 7,735.45 | -167.60 | 7,567.85 |
| Dodge \& Cox Income | 13.94 | 1,050.026 | 13,899.57 | 737.79 | 14,637.36 |
| Dodge \& Cox Intl Stock | 33.50 | 406.708 | 11,541.84 | 2,082.88 | 13,624.72 |
| DWS Small Cap Value | 36.74 | 138.293 | 4,280.40 | 800.48 | 5,080.88 |
| Fidelity New Insights | 23.13 | 647.986 | 11,158.99 | 3,828.93 | 14,987.92 |
| ING Global Real Estate | 17.69 | 447.914 | 6,044.40 | 1,879.20 | 7,923.60 |

Account Holder(s) Elmer H Brunsting Decedents Tr Account Number 653-13579-1-8
Account Type Living Trust
Financial Advisor Doug Williams, 713-464-6071 9525 Katy Freeway Suite 122, Houston, TX 77024

Statement Date Oct 27 - Nov 30, 2012

Summary of Assets (continued)

| Mutual Funds | Price | Quantity | Cost Basis | Unrealized Gain/Loss | Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investment Co of America | 30.58 | 421.051 | 10,158.69 | 2,717.05 | 12,875.74 |
| JP Morgan Core Bond | 12.13 | 1,188.627 | 13,573.50 | 844.55 | 14,418.05 |
| JP Morgan Fed Mon Mkt | 1.00 | 3,033.73 | - | - | 3,033.73 |
| Loomis Sayles Inv Grade Bd | 12.84 | 588.495 | 7,324.10 | 232.18 | 7,556.28 |
| Mainstay High Yield Corp Bd | 6.08 | 1,649.294 | 9,736.10 | 291.61 | 10,027.71 |
| MFS Research International | 15.48 | 1,041.567 | 13,036.90 | 3,086.56 | 16,123.46 |
| New World | 52.86 | 150.454 | 6,790.09 | 1,162.91 | 7,953.00 |
| Oppenheimer Intl Bd | 6.57 | 771.887 | 4,727.45 | 343.85 | 5,071.30 |
| Oppenheimer Rising Divid Fd Y | 17.77 | 851.025 | 15,063.15 | 59.56 | 15,122.71 |
| Pimco Total Return IV | 11.25 | 656.742 | 6,862.27 | 526.08 | 7,388.35 |
| T. Rowe Price Equity Income | 26.13 | 695.713 | 14,181.61 | 3,997.37 | 18,178.98 |
| T. Rowe Price New Income | 9.96 | 1,709.977 | 16,243.87 | 787.50 | 17,031.37 |
| Thornburg Value | 32.25 | 317.074 | 9,192.25 | 1,033.39 | 10,225.64 |
| Total Account Value |  |  |  |  | \$254,699.91 |

## Summary of Realized Gain/Loss

|  | This Year |
| :--- | :---: |
| Short Term (assets held 1 year or less) | $\mathbf{- \$ 1 6 0 . 0 6}$ |
| Long Term (held over 1 year) | $\mathbf{6 , 3 6 4 . 6 5}$ |
| Total | $\$ 6,204.59$ |

Summary totals may not include proceeds from uncosted securities or certain corporate actions.

## Investment and Other Activity

| Date | Description | Quantity | Amount |
| :--- | :--- | ---: | ---: |
| $11 / 01$ | Dividend on JP Morgan Core Bond on $1,186.082$ Shares @ 0.026 |  | $\$ 30.84$ |
| $11 / 01$ | Reinvestment into JP Morgan Core Bond @ 12.12 | 2.545 | -30.84 |
| $11 / 01$ | Dividend on Mainstay High Yield Corp Bd on $1,639.506$ Shares @ 0.036 |  | 59.51 |
| $11 / 01$ | Reinvestment into Mainstay High Yield Corp Bd @ 6.08 | 9.788 | -59.51 |
| $11 / 01$ | Dividend on Oppenheimer Intl Bd on 769.195 Shares at Daily Accrual Rate |  | 17.63 |
| $11 / 01$ | Reinvestment into Oppenheimer Intl Bd @ 6.55 |  | -17.63 |
| $11 / 01$ | Dividend on Pimco Total Return IV on 655.601 Shares at Daily Accrual Rate | 2.692 | 12.79 |
| $11 / 01$ | Reinvestment into Pimco Total Return IV @ 11.21 |  | -12.79 |
| $11 / 01$ | Dividend on T. Rowe Price New Income on $1,705.881$ Shares at Daily Accrual Rate | 4.141 | 40.84 |
| $11 / 01$ | Reinvestment into T. Rowe Price New Income @ 9.97 | -40.84 |  |

## Investment and Other Activity (continued)

| Date | Description | Quantity | Amount |
| :--- | :--- | ---: | ---: |
| $11 / 02$ | Dividend on Loomis Sayles Inv Grade Bd on 586.443 Shares @ 0.044 |  | 26.21 |
| $11 / 02$ | Reinvestment into Loomis Sayles Inv Grade Bd @ 12.77 | 2.052 | -26.21 |
| $11 / 06$ | Redeemed JP Morgan Fed Mon Mkt @ 1.00 | -288.03 | 288.03 |
| $11 / 06$ | Advisory Solutions Program Fee |  | -288.03 |
| $11 / 30$ | Fee Offset Less Admin Fee |  | 17.01 |
| $11 / 30$ | Long Term Capital Gain on Baron Small Cap on 190.713 Shares @ 0.801 |  | 152.76 |
| $11 / 30$ | Reinvestment into Baron Small Cap @ 25.88 | 5.903 | -152.76 |

## Balancing the Long-term and Short-term Outlook for Equities

For the most part, 2012 has been a solid year for the stock market. However, as we move into the latter part of the year, we think it's important to have realistic expectations. While we believe the long-term outlook for stocks remains favorable, the short term could be a bit foggier.

## Three Factors to Bear in Mind

Rising valuations and policy concerns create uncertainty, which can lead investors to worry about potential future risks. In addition to such overseas concerns as Europe's financial crisis and China's slowing growth, there's plenty of uncertainty here at home. In addition, due to the stock market's performance over the past year, stock valuations are not as attractive as before.

Modest economic and earnings growth is a positive long-term driver. After blisteringly fast double-digit earnings growth in the first two years of the rebound from the financial crisis, earnings growth was slower in the first half of 2012, and signs point to a further slowdown. However, companies are flush with cash, giving them the ability to raise dividends and repurchase shares. Modest but sustained economic growth has been favorable for the stock market over time. In addition, stocks have performed well in the past when the fog of policy uncertainty lifted. Of course, past performance of the market is not a guarantee of what will happen in the future.

While no company is completely immune to the impact from the broader environment and all stocks carry risk, we believe some may be better equipped to find their way through the haze. For example, consider companies that have launched a new product cycle, have entered new markets or are pursuing a new strategy.

## Action for Investors

When surrounded by fog, it's often difficult to see what's in front of you. Brace your portfolio for the unexpected by rebalancing it to your target mix of investments and improving its diversification. We believe you can strengthen your portfolio by investing in companies positioned to chart their own course. Companies that have a unique strategy or competitive advantage may be better able to grow earnings and dividends despite the uncertainty and sluggish growth environment. For suggestions on which equities may be well-suited to your portfolio, contact your financial advisor. For more information or to read additional market outlooks, visit www.edwardjones.com/q4outlook.

An investment in stocks will fluctuate with changes in market conditions and may be worth more or less than the original investment when sold. Diversification does not guarantee a profit or protect against loss.

## About Edward Jones

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－at www．edwardjones．com／en＿US／company／index．html
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#### Abstract

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## Contact Information

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