

ANITA KAY BRUNSTING TTEE  
U/A DTD 10/10/1996  
NELVA E BRUNSTING SURVIVORS TR  
NELVA E BRUNSTING  
203 BLOOMINGDALE CIRCLE  
VICTORIA TX 77904-3049

## 2011 Cost Basis Reporting on IRS Form 1099-B

Edward Jones will now provide cost basis information for sold securities on your year-end Form 1099-B. Due to IRS regulations, if you sell shares of stock purchased on or after Jan. 1, 2011 (except those acquired through dividend reinvestment plans), we are required to report cost basis, holding period and proceeds to the IRS and to you on Form 1099-B. Cost basis information for other securities will also appear on Form 1099-B for your convenience but will NOT be provided to the IRS. Visit [www.edwardjones.com/taxcenter](http://www.edwardjones.com/taxcenter) to learn more.

### Total Account Value

**\$66,152.86**

Value One Month Ago  
\$72,102.86

Value One Year Ago  
\$184,614.73

### Value Summary

	This Period	This Year
Beginning value	\$72,102.86	\$191,205.79
Assets added to account	0.00	0.00
Income	118.94	2,724.48
Assets withdrawn from account	0.00	-120,401.68
Change in value	-6,068.94	-7,375.73

**Ending Value \$66,152.86**

### Summary of Assets (as of Sep 30, 2011)

additional details at [www.edwardjones.com/access](http://www.edwardjones.com/access)

					Ending Balance
<b>Cash &amp; Money Market</b>					<b>\$729.36</b>
Cash					
<b>Unit Trusts</b>					
	Price	Quantity	Amount Invested Since Inception	Amount Withdrawn Since Inception	Value
Invsco Bld Amer Bds Incm Tr 58	1,069.78	10	9,955.90	—	10,697.80
VK Bld Amer Bonds Incm Tr #33	1,049.45	14	13,919.36	—	14,692.30
<b>Stocks</b>					
	Price	Quantity	Amount Invested Since Inception	Amount Withdrawn Since Inception	Value
Deere & Co	64.57	620	102,795.94	-96,456.95	40,033.40
<b>Total Account Value</b>					<b>\$66,152.86</b>



**Summary of Other Products and Services**

Loans and Credit	Account Number	Balance	Approved Credit	Available Credit	Rate
Amount of money you can borrow for Nelva E Brunsting	653-13555-1-6	\$0.00	\$20,016*	\$20,016	6.00%

\* Your approved credit is not a commitment to loan funds. It is based on the value of your Investment account which could change daily. The amount you may be eligible to borrow may differ from your approved credit. Borrowing against securities has its risks and is not appropriate for everyone. If the value of your collateral declines, you may be required to deposit cash or additional securities, or the securities in your account may be sold to meet the margin call. The interest rate will vary depending on the amount borrowed and will begin to accrue from the date of the loan and be charged to the account. A minimum account value is required if you have loan features on your account. Call your financial advisor today.

**Investment and Other Activity**

Date	Description	Quantity	Amount
9/26	Interest on VK Bld Amer Bonds Incm Tr #33 on 14 Shares @ 4.86		\$68.04
9/26	Interest on Invsco Bld Amer Bds Incm Tr 58 on 10 Shares @ 5.09		50.90

## **Navigating the Current Volatility: Six Steps to Stay on Course**

There's no question that the environment we're now experiencing can be unnerving, but it's good to remember that it's not unusual. Volatility is fairly common within market cycles, and while we believe we will probably see volatility persist in the near term, there are plenty of reasons for investors to be positive about the long term. That's what we believe you should focus on.

In the meantime, here are six steps to help you stay on course in today's market:

### **1. Recognize what's causing the volatility.**

If there's one thing markets don't like, it's uncertainty. The economy – both in the United States and around the world – is sluggish, sparking concerns over the future pace of growth and the potential for another recession. The European debt concerns and the S&P downgrade of U.S. debt, although no longer making headlines, have cast uncertainty concerning the market.

### **2. Focus on fundamentals.**

Fundamentals drive the markets over time. As you've probably heard from us before, 2011 isn't 2008. We don't think we're headed into another severe recession. The economy is still growing, albeit slowly, unlike the contraction we saw in 2008. In addition, we're adding jobs, not losing them as in 2008. Corporate balance sheets are much healthier, interest rates are low, and dropping oil prices have provided consumers with much-needed relief. These factors may not be capable of kick-starting the economy into rapid growth but can, in our view, enable the economy to grow at a sluggish pace.

### **3. Don't overreact.**

Volatility is normal, so don't overreact. As measured by the S&P 500, the stock market, although down roughly 15% from its 2011 high, is still up more than 75% from its March 2009 low. Also, historically speaking, market corrections of 10% occur typically once per year and last an average of four months, so this isn't a new environment.\* A short-term correction, in our opinion, is no reason to abandon your long-term investment strategy.

### **4. Keep your perspective.**

When you look at the market on a short-term basis, it's easy to get caught up in its day-to-day movements. But you probably aren't saving for tomorrow or even for the next day – you're saving for long-term financial goals. It's important to maintain that perspective looking forward.

### **5. Keep your balance.**

We believe a portfolio of quality investments and a long-term focus is an effective strategy to help you work toward your goals. Make sure your portfolio is aligned and appropriately balanced relative to your long-term goals, not relative to near-term volatility. That includes maintaining the proper diversification. Although diversification does not guarantee a profit or protect against loss, we do think it is a good strategy for weathering market volatility.

### **6. Look for opportunities.**

Investing is a marathon, not a sprint. Today's market does provide some attractive investment opportunities. If you are interested in learning more about these opportunities, contact your financial advisor.

\* Source: Ned Davis Research, 1/2/1900 - 12/31/2010. Further distribution prohibited without prior permission. Copyright 2011 (c) Ned Davis Research, Inc. All rights reserved.



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- at your local branch office
- at [www.edwardjones.com/en\\_US/company/index.html](http://www.edwardjones.com/en_US/company/index.html)
- by mail upon written request

**About Your Account**

**Account Information** — Your Account Agreement contains the complete conditions that govern your account. Please contact your financial advisor if you have any changes to your financial situation, contact information or investment objectives.

**Account Safety** — Please review your statement carefully. If you believe there are errors on your account, you must notify us promptly of your concerns. You may either contact our Client Relations department or your financial advisor. You should re-confirm any oral communication by sending us a letter within 30 days to protect your rights, including your rights under the Securities Investor Protection Act (SIPA).

**Errors or Questions about your Electronic Transfers** — Contact Client Relations at (800) 441-2357.

**Complaints about Your Account** — If you have a complaint please send a letter to Edward Jones, Attn: Complaints Dept., 1245 JJ Kelley Memorial Dr., St. Louis, MO 63131.

**Withholding on Distributions or Withdrawals** — Federal law requires Edward Jones to withhold income tax on distribution(s) from your retirement accounts and other plans unless you elect not to have withholding apply. You may elect a percentage to be withheld from your distribution or not to have the withholding apply by signing and dating the appropriate form and returning it to the address specified on the form. Your election will remain in effect until you change or revoke it by returning another signed and dated form. If you do not return the form by the date your distributions are scheduled to begin, Federal income tax will be withheld. If you do not have enough income tax withheld from your distributions, you may need to pay estimated tax. You may incur penalties if the amounts withheld and your estimated tax payments are not equal to the tax you owe. State withholding, if applicable, is subject to the state's withholding requirements.

**Fair Market Value for Individual Retirement Accounts** — Your fair market value as of December 31st will be reported to the IRS as required by law.

**Rights to Your Free Credit Balance** — You may ask to withdraw your free credit balance during normal business hours, subject to any indebtedness in your account. While your funds are not segregated, they are properly accounted for on our books. Edward Jones may use your free credit balance to conduct business.

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**Contact Information**

Client Relations	Online Access	Other Contacts
Toll Free Phone 800-441-2357 Monday-Friday 7am -7pm CST	Online Account Access <a href="http://www.edwardjones.com/access">www.edwardjones.com/access</a>	Edward Jones MasterCard 800-362-6299
201 Progress Parkway Maryland Heights, MO 63043	Edward Jones Online Support 800-441-5203	Edward Jones VISA Debit Card 888-289-6635