## Portfolio for Nelva E Brunsting

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## Edward Jones Tax Statements

All Forms 1099-R and 1099-Q have been issued to clients. Consolidated 1099 tax statements will be issued to clients no later than Feb. 15, 2012. Visit us at www.edwardjones.com/taxcenter for detailed information regarding your Edward Jones tax forms and the new IRS cost basis reporting changes on Form 1099-B.

## Portfolio Summary



## Early contributions can make a difference.

Tax season is a good time to act on tax-advantaged savings opportunities. But don't wait until the April 17 tax deadline to fully fund your IRA for 2011. Contributing before the tax deadline can give your money more time to potentially grow. The maximum annual contribution for 2011 and 2012 is $\$ 5,000$, with an additional $\$ 1,000$ catch-up contribution for anyone age 50 or over. Contact your financial advisor today to fund your IRA.

| Overview of Investment Accounts |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Investment Accounts | Account Holder | Account Number | Value <br> 1 Year Ago | Current Value |
| Living Trust | Nelva E Brunsting | 653-13555-1-6 | \$189,753.71 | \$1.05 |
| Individual Retirement Account | Nelva E Brunsting | 609-91956-1-9 | \$55,611.73 | \$239.20 |
| Living Trust Advisory Solutions Fund Model | Elmer H Brunsting Decedents Tr | 653-13579-1-8 | \$259,234.52 | \$242,634.31 |
| Total Investment Accounts |  |  | \$504,599.96 | \$242,874.56 |

Although account information is provided on this page, it does not guarantee an actual statement was produced. Refer to your account statement for the exact registration and more specific details regarding each account.

## Living Trust

Anita Kay Brunsting TTEE
U/A DTD 10/10/1996
Elmer H Brunsting Decedents Tr

## FDIC-insured Savings Solution

Enjoy the convenience of viewing your investments and FDIC-insured deposits on one statement. Edward Jones now offers the Insured Bank Deposit program, an FDIC-insured, interest-bearing savings solution. For more information, including the program disclosure, visit www.edwardjones.com/bankdeposit or talk to your Edward Jones financial advisor. For more information on FDIC insurance, visit www.fdic.gov.

| Account Value |  |
| :--- | :--- |
| $\mathbf{\$ 2 4 2 , 6 3 4 . 3 1}$ |  |
| $\mathbf{1}$ Month Ago | $\$ 232,412.32$ |
| $\mathbf{1}$ Year Ago | $\$ 259,234.52$ |

## Value Summary

|  | This Period | This Year |
| :--- | ---: | ---: |
| Beginning value | $\$ 232,412.32$ | $\$ 232,412.32$ |
| Assets added to account | 0.00 | 0.00 |
| Income | 185.08 | 185.08 |
| Assets withdrawn from account | 0.00 | 0.00 |
| Change in value | $10,036.91$ | $10,036.91$ |
| Ending Value | $\mathbf{\$ 2 4 2 , 6 3 4 . 3 1}$ |  |


| Summary of Assets (as of Jan 27, 2012) |  |  | Advisory Solutions Fund Model |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash \& Money Market |  |  |  |  | Ending Balance |
| Money Market 0.01\%* |  |  |  |  | \$2,054.72 |
| Mutual Funds | Price | Quantity | Cost Basis | Unrealized Gain/Loss | Value |
| Brandywine Blue | 24.60 | 296.59 | 6,151.64 | 1,144.47 | 7,296.11 |
| Columbia Mid Cap Value | 13.58 | 551.885 | 6,059.79 | 1,434.81 | 7,494.60 |
| Credit Suisse Comm Ret Strat | 8.53 | 510.174 | 4,758.85 | -407.07 | 4,351.78 |
| Dodge \& Cox Income | 13.54 | 1,400.929 | 18,526.23 | 442.35 | 18,968.58 |
| Dodge \& Cox Int Stock | 31.43 | 785.129 | 22,280.91 | 2,395.69 | 24,676.60 |
| DWS Small Cap Value | 35.31 | 143.03 | 4,427.02 | 623.37 | 5,050.39 |
| Fidelity New Insights | 20.94 | 578.962 | 9,661.17 | 2,462.29 | 12,123.46 |
| ING Global Real Estate | 16.25 | 456.582 | 6,201.16 | 1,218.30 | 7,419.46 |
| Investment Co of America | 28.29 | 610.22 | 14,672.09 | 2,591.03 | 17,263.12 |
| JP Morgan Core Bond | 11.92 | 1,180.939 | 13,468.69 | 608.10 | 14,076.79 |
| JP Morgan Fed Mon Mkt | 1.00 | 3,659.34 | - | - | 3,659.34 |
| JP Morgan High Yield | 7.85 | 616.254 | 4,734.36 | 103.23 | 4,837.59 |
| Loomis Sayles Inv Grade Bd | 12.32 | 579.802 | 7,215.75 | -72.59 | 7,143.16 |
| MFS Research International | 14.66 | 1,160.136 | 14,520.99 | 2,486.60 | 17,007.59 |
| New World | 49.39 | 97.559 | 4,319.38 | 499.06 | 4,818.44 |

Summary of Assets (continued)

| Mutual Funds | Price | Quantity | Cost Basis | Unrealized Gain/Loss | Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Oppen Comm Strat Ttl Ret | 3.44 | 1,356.165 | 4,147.89 | 517.32 | 4,665.21 |
| Oppenheimer Intl Bd | 6.36 | 1,099.078 | 6,719.09 | 271.05 | 6,990.14 |
| Pimco Total Return IV | 10.67 | 668.579 | 6,980.07 | 153.67 | 7,133.74 |
| Pioneer Fund | 40.76 | 482.843 | 16,385.65 | 3,295.03 | 19,680.68 |
| T. Rowe Price Equity Income | 24.14 | 719.089 | 14,602.61 | 2,756.20 | 17,358.81 |
| T. Rowe Price New Income | 9.72 | 1,936.388 | 18,376.35 | 445.34 | 18,821.69 |
| Thornburg Value | 32.42 | 300.503 | 8,703.07 | 1,039.24 | 9,742.31 |
| Total Account Value |  |  |  |  | \$242,634.31 |

## Investment and Other Activity

| Date | Description | Quantity | Amount |
| :---: | :---: | :---: | :---: |
| 1/03 | Dividend on JP Morgan Fed Mon Mkt on 3,924.09 Shares at Daily Accrual Rate |  | \$0.03 |
| 1/03 | Reinvestment into JP Morgan Fed Mon Mkt @ 1.00 | 0.03 | -0.03 |
| 1/03 | Dividend on ING Global Real Estate on 453.922 Shares @ 0.087 |  | 39.90 |
| 1/03 | Reinvestment into ING Global Real Estate @ 15.00 | 2.66 | -39.90 |
| 1/03 | Dividend on JP Morgan Core Bond on 1,177.455 Shares @ 0.035 |  | 41.21 |
| 1/03 | Reinvestment into JP Morgan Core Bond @ 11.83 | 3.484 | -41.21 |
| 1/03 | Dividend on JP Morgan High Yield on 612.317 Shares @ 0.049 |  | 30.00 |
| 1/03 | Reinvestment into JP Morgan High Yield @ 7.62 | 3.937 | -30.00 |
| 1/03 | Dividend on Pimco Total Return IV on 666.98 Shares at Daily Accrual Rate |  | 13.97 |
| 1/03 | Reinvestment into Pimco Total Return IV @ 10.53 | 1.327 | -13.97 |
| 1/03 | Dividend on T. Rowe Price New Income on 1,930.487 Shares at Daily Accrual Rate |  | 57.12 |
| 1/03 | Reinvestment into T. Rowe Price New Income @ 9.68 | 5.901 | -57.12 |
| 1/06 | Redeemed JP Morgan Fed Mon Mkt @ 1.00 | -264.78 | 264.78 |
| 1/06 | Advisory Solutions Program Fee |  | -264.78 |
| 1/10 | Dividend on Pimco Total Return IV on 668.307 Shares @ 0.004 |  | 2.85 |
| 1/10 | Reinvestment into Pimco Total Return IV @ 10.49 | 0.272 | -2.85 |
| 1/19 | Fee Offset Less Admin Fee |  | 13.09 |

## Money Market Detail

| Date | Description | Deposits | Withdrawals |
| :--- | :--- | ---: | ---: |
| $1 / 20$ | Deposit | $\$ 13.09$ |  |
| Total |  | $\$ 13.09$ |  |

## All-terrain Investing: Preparing for Varying Road Conditions

Long-terminvestors encounter a wide variety of market conditions. They can be almost as varied as the terrain. Sometimes it's smooth and easy to navigate, and other times, the investment landscape is rocky and hilly, slowing your progress. In general, we're optimistic about the future, but there will be bumps along the way. Although you can't avoid them, you can work to smooth out the ride by owning a mix of investments that tend to do well in different market environments.

During the past several years, the market's path has been filled with major peaks and valleys, which have been the direct result of what is called "risk-on, risk-off" behavior. When economic news is positive, investors are optimistic and more willing to take on risk with investments that depend more on the economy for growth - and therefore fluctuate more. When the headlines turn negative, investors tend to become more risk-averse, or "risk-off." Rather than moving between "risk-on" and "risk-off" buying, consider a variety of companies that may provide opportunities in both types of markets.

## Get in Gear

In our view, now is not the time to "park" your investment strategy. Given the uncertainty about European debt, U.S. budget deficits and the election, we expect market volatility to continue in the shorter term. In our view, the best way to prepare is to maintain a well-balanced portfolio with adequate holdings in quality investments. We believe equities offer an attractive opportunity and recommend the equity portion of your portfolio be well-balanced across sectors, with quality holdings that can benefit as the market landscape shifts.

## Is Your Portfolio Prepared?

We think the current environment offers good opportunities for investors, but the challenges of the "risk-on, risk-off" pattern underscore the importance of being prepared. Make sure your portfolio contains quality investments and is diversified across sectors that perform well in varying environments. When appropriate, rebalance to take advantage of market movements. And remember, even when current events temporarily impact the market, keep focusing on your long-term financial goals, such as retirement and paying for education. Regardless of the landscape, your long-term financial goals should serve as your constant horizon.

For more information, ask your financial advisor for our full report on this topic.

Investing in stocks involves risk. Your investment return and principal value will fluctuate, and you may lose money. Past performance does not guarantee future results. Diversification does not guarantee a profit or protect against a loss.

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－by mail upon written request

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