

## Living Trust

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U/A DTD 10/10/1996  
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## Reaching the Retirement You've Envisioned

Envisioning retirement is your job. Helping you get there is ours. Effectively planning for retirement can involve a variety of accounts and investments, including IRAs, employer-sponsored retirement plans (e.g., 401(k)s), annuities, equities, mutual funds and insurance. Your Edward Jones financial advisor can help you develop a strategy for working toward your retirement goals. Call him or her today.

### Account Value

**\$242,098.44**

**1 Month Ago** \$236,356.22  
**1 Year Ago** \$257,371.17

### Value Summary

	This Period	This Year
Beginning value	\$236,356.22	\$232,412.32
Assets added to account	0.00	0.00
Income	811.13	2,210.24
Assets withdrawn from account	0.00	0.00
Change in value	4,931.09	7,475.88

**Ending Value** **\$242,098.44**

### Summary of Assets (as of Jun 29, 2012)

### Advisory Solutions Fund Model

					Ending Balance
<b>Cash &amp; Money Market</b>					
Money Market 0.01%*					<b>\$2,115.35</b>

\* The average yield on the money market fund for the past seven days.

Mutual Funds	Price	Quantity	Cost Basis	Unrealized Gain/Loss	Value
Baron Small Cap	25.18	190.713	4,691.51	110.64	<b>4,802.15</b>
Blackrock Cap App	23.23	305.806	7,033.54	70.33	<b>7,103.87</b>
Capital World Bond	20.78	228.651	4,719.43	31.94	<b>4,751.37</b>
Capital World Growth & Income	33.80	361.525	11,837.40	382.15	<b>12,219.55</b>
Columbia Mid Cap Value	13.55	878.032	10,430.30	1,467.03	<b>11,897.33</b>
Credit Suisse Comm Ret Strat	7.81	918.428	8,004.24	-831.32	<b>7,172.92</b>
Dodge & Cox Income	13.61	1,040.987	13,773.35	394.48	<b>14,167.83</b>
Dodge & Cox Intl Stock	30.21	406.708	11,541.84	744.81	<b>12,286.65</b>
DWS Small Cap Value	35.02	138.293	4,280.40	562.62	<b>4,843.02</b>
Fidelity New Insights	22.09	647.986	11,158.99	3,155.02	<b>14,314.01</b>
ING Global Real Estate	16.88	442.125	5,927.38	1,535.69	<b>7,463.07</b>
Investment Co of America	29.06	419.363	10,101.25	2,085.44	<b>12,186.69</b>
JP Morgan Core Bond	11.99	1,175.052	13,409.30	679.57	<b>14,088.87</b>
JP Morgan Fed Mon Mkt	1.00	4,416.48	—	—	<b>4,416.48</b>

**Summary of Assets (continued)**

Mutual Funds	Price	Quantity	Cost Basis	Unrealized Gain/Loss	Value
Loomis Sayles Inv Grade Bd	12.35	577.797	7,190.79	-55.00	7,135.79
Mainstay High Yield Corp Bd	5.91	1,610.233	9,500.18	16.30	9,516.48
MFS Research International	14.20	1,041.567	13,036.90	1,753.35	14,790.25
New World	48.55	150.454	6,790.10	514.44	7,304.54
Oppenheimer Intl Bd	6.30	759.057	4,643.39	138.67	4,782.06
Pimco Total Return IV	10.90	651.418	6,803.17	297.29	7,100.46
Pioneer Fund	40.32	358.504	12,184.09	2,270.79	14,454.88
T. Rowe Price Equity Income	24.68	692.253	14,090.71	2,994.09	17,084.80
T. Rowe Price New Income	9.80	1,688.427	16,029.31	517.27	16,546.58
Thornburg Value	30.13	317.074	9,192.25	361.19	9,553.44
<b>Total Account Value</b>					<b>\$242,098.44</b>

**Summary of Realized Gain/Loss**

	This Period	This Year
Short Term (assets held 1 year or less)	\$0.00	\$90.00
Long Term (held over 1 year)	0.00	3,546.48
<b>Total</b>	<b>\$0.00</b>	<b>\$3,636.48</b>

Summary totals may not include proceeds from uncosted securities or certain corporate actions.

**Investment and Other Activity**

Date	Description	Quantity	Amount
5/30	Fee Offset Less Admin Fee		\$11.98
5/30	Sell Brandywine Blue @ 24.28 as of 05/24/12	-296.59	7,201.21
5/30	Sell Credit Suisse Comm Ret Strat @ 7.67 as of 05/24/12	-162.128	1,243.52
5/30	Sell Dodge & Cox Intl Stock @ 28.63 as of 05/24/12	-378.421	10,834.19
5/30	Sell DWS Small Cap Value @ 34.01 as of 05/24/12	-4.737	161.12
5/30	Sell Dodge & Cox Income @ 13.61 as of 05/24/12	-383.36	5,217.53
5/30	Sell Investment Co of America @ 28.21 as of 05/24/12	-195.346	5,510.72
5/30	Sell ING Global Real Estate @ 15.95 as of 05/24/12	-16.961	270.52
5/30	Sell JP Morgan Core Bond @ 11.98 as of 05/24/12	-21.067	252.38
5/30	Sell JP Morgan High Yield @ 7.81 as of 05/24/12	-629.574	4,916.97
5/30	Sell Loomis Sayles Inv Grade Bd @ 12.20 as of 05/24/12	-13.16	160.55
5/30	Sell MFS Research International @ 13.45 as of 05/24/12	-118.569	1,594.75

**Investment and Other Activity (continued)**

<b>Date</b>	<b>Description</b>	<b>Quantity</b>	<b>Amount</b>
5/30	Sell Pioneer Fund @ 39.47 as of 05/24/12	-127.549	5,034.35
5/30	Sell Oppenheimer Intl Bd @ 6.21 as of 05/24/12	-359.589	2,233.05
5/30	Sell Pimco Total Return IV @ 10.81 as of 05/24/12	-24.678	266.77
5/30	Sell T. Rowe Price Equity Income @ 23.94 as of 05/24/12	-34.511	826.20
5/30	Sell T. Rowe Price New Income @ 9.75 as of 05/24/12	-273.29	2,664.58
5/30	Buy JP Morgan Fed Mon Mkt @ 1.00 as of 05/24/12	2,116.08	-2,116.08
5/30	Buy Blackrock Cap App @ 23.00 as of 05/24/12	305.806	-7,033.54
5/30	Buy Baron Small Cap @ 24.60 as of 05/24/12	190.611	-4,689.03
5/30	Buy Capital World Bond @ 20.64 as of 05/24/12	227.182	-4,689.03
5/30	Buy Capital World Growth & Income @ 32.74 as of 05/24/12	137.103	-4,488.74
5/30	Buy Capital World Growth & Income @ 32.74 as of 05/24/12	219.951	-7,201.21
5/30	Buy Columbia Mid Cap Value @ 13.40 as of 05/24/12	323.039	-4,328.72
5/30	Buy Fidelity New Insights @ 21.70 as of 05/24/12	69.024	-1,497.82
5/30	Buy Mainstay High Yield Corp Bd @ 5.90 as of 05/24/12	757.183	-4,467.38
5/30	Buy Mainstay High Yield Corp Bd @ 5.90 as of 05/24/12	833.385	-4,916.97
5/30	Buy New World @ 46.71 as of 05/24/12	52.895	-2,470.71
5/30	Buy Thornburg Value @ 29.52 as of 05/24/12	16.571	-489.18
6/01	Dividend on JP Morgan Core Bond on 1,172.222 Shares @ 0.029		33.99
6/01	Reinvestment into JP Morgan Core Bond @ 12.01	2.83	-33.99
6/01	Dividend on Mainstay High Yield Corp Bd on 1,590.568 Shares @ 0.036		57.74
6/01	Reinvestment into Mainstay High Yield Corp Bd @ 5.87	9.836	-57.74
6/01	Dividend on Oppenheimer Intl Bd on 755.078 Shares at Daily Accrual Rate		24.63
6/01	Reinvestment into Oppenheimer Intl Bd @ 6.19	3.979	-24.63
6/01	Dividend on Pimco Total Return IV on 650.027 Shares at Daily Accrual Rate		15.12
6/01	Reinvestment into Pimco Total Return IV @ 10.87	1.391	-15.12
6/01	Dividend on T. Rowe Price New Income on 1,683.241 Shares at Daily Accrual Rate		50.82
6/01	Reinvestment into T. Rowe Price New Income @ 9.80	5.186	-50.82
6/04	Dividend on Loomis Sayles Inv Grade Bd on 575.554 Shares @ 0.047		27.34
6/04	Reinvestment into Loomis Sayles Inv Grade Bd @ 12.19	2.243	-27.34
6/05	Redeemed JP Morgan Fed Mon Mkt @ 1.00	-272.55	272.55
6/05	Advisory Solutions Program Fee		-272.55
6/11	Dividend on Investment Co of America on 417.502 Shares @ 0.126		52.65
6/11	Reinvestment into Investment Co of America @ 28.29	1.861	-52.65
6/18	Dividend on Capital World Growth & Income on 357.054 Shares @ 0.413		147.46
6/18	Reinvestment into Capital World Growth & Income @ 32.98	4.471	-147.46
6/22	Dividend on Pioneer Fund on 357.136 Shares @ 0.15		53.57
6/22	Reinvestment into Pioneer Fund @ 39.15	1.368	-53.57

**Investment and Other Activity (continued)**

Date	Description	Quantity	Amount
6/25	Fee Offset Less Admin Fee		12.29
6/25	Dividend on Columbia Mid Cap Value on 875.644 Shares @ 0.036		31.55
6/25	Reinvestment into Columbia Mid Cap Value @ 13.21	2.388	-31.55
6/26	Long Term Capital Gain on Baron Small Cap on 190.611 Shares @ 0.013		2.48
6/26	Reinvestment into Baron Small Cap @ 24.25	0.102	-2.48
6/27	Dividend on Capital World Bond on 227.182 Shares @ 0.133		30.40
6/27	Reinvestment into Capital World Bond @ 20.69	1.469	-30.40
6/27	Dividend on Dodge & Cox Income on 1,031.506 Shares @ 0.125		128.94
6/27	Reinvestment into Dodge & Cox Income @ 13.60	9.481	-128.94
6/28	Dividend on T. Rowe Price Equity Income on 688.248 Shares @ 0.14		96.35
6/28	Reinvestment into T. Rowe Price Equity Income @ 24.06	4.005	-96.35
6/29	Dividend on Mainstay High Yield Corp Bd on 1,600.404 Shares @ 0.036		58.09
6/29	Reinvestment into Mainstay High Yield Corp Bd @ 5.91	9.829	-58.09

**Money Market Detail**

Date	Description	Deposits	Withdrawals
5/31	Deposit	\$11.98	
6/26	Deposit	12.29	
<b>Total</b>		<b>\$24.27</b>	

## Staying Calm While Markets Churn

After a strong start to 2012, stocks seemingly reversed course and crawled lower in early summer. As expected, Europe's debt troubles moved back into the headlines, triggering worries about Greece's possible exit from the euro as well as broader concerns about Europe's policymaking.

Churning markets can mean frequent daily declines, and those can be disheartening. In our view, the swing in the short-term market trend isn't surprising, nor does it require changing your investment portfolio if it's already well-diversified.

### European Voters Reject Austerity

European elections at the beginning of May again showed that voters everywhere are unhappy with the austerity programs designed to reduce high deficits and debts. We believe the French election was more important, but the political disarray in Greece could be more disruptive.

### Why 2012 Isn't a Repeat of 2011

Although you may think these events seem eerily similar to market stumbles in the past two years, we don't think this year's volatility will be as severe. Remember, though, that some volatility is normal. That means we expect stocks to drop by 10% or more at least once during the remainder of the year. Typically, we experience pullbacks in the market - when stocks drop by 5% or more - about three times a year. Of course, past performance does not guarantee future results.

What's improved compared to last year? Here are several important differences that may help keep markets less volatile in 2012:

- Despite another bout of European debt flu, progress has been made, and the patient isn't back in the hospital.
- The European Central Bank has started providing three-year loans to European banks.
- The U.S. economy grew at an annual rate of 2.2% in the first quarter of 2012, compared with 0.4% in the first quarter of last year.
- Commodity prices have generally declined in 2012.
- Inflation has subsided in most areas, and several countries have lowered interest rates, providing a possible boost to global growth later in the year.

While we all want faster growth, stronger markets and the overhang of the Great Recession to diminish, these take time. Fortunately, time can be an antidote to many current challenges.

### Staying Calm While Markets Churn

We don't think Europe's issues will be resolved anytime soon, and stocks are likely to continue churning up and down as they're caught in the tug of war between stronger domestic conditions and unsettling European drama. In addition, the economy is still in a modest recovery, so unexpected economic reports could also impact the markets. That typically means more short-term volatility, so be prepared.

Market pullbacks happen frequently, and no one can correctly guess daily stock market ups and downs. But you may wish to take advantage of lower prices to add quality stocks when appropriate. Your financial advisor can help you determine whether this fits within an overall strategy to help keep your investments appropriately positioned for your long-term goals.

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