## Portfolio Summary

| Total Portfolio Value |  |
| :--- | :--- |
| $\mathbf{\$ 2 9 4}, \mathbf{3 7 6 . 6 9}$ |  |
| $\mathbf{1}$ Month Ago | $\$ 292,757.72$ |
| $\mathbf{1}$ Year Ago | $\$ 255,082.78$ |
| $\mathbf{3}$ Years Ago | $\$ 336,366.11$ |
|  |  |

## We Can Help Finance Your Holiday Expenses

With your Personal Line of Credit, you may be able to borrow up to $50 \%$ of the value of eligible investments. It is fast and easy. Call for details. The Personal Line of Credit, a margin account, is available on certain types of accounts only. Borrowing against securities has risks and isn't appropriate for everyone. If the value of your collateral declines, you may be required to deposit cash or additional securities, or securities may be sold to meet the margin call. Interest accrues from the date of the loan and is charged to the account.

## A Smart Way to Transfer Funds

When you need to move money from your Edward Jones account to your bank or vice versa, there's an easier way to do it than by check. Our electronic transfer service is free, fast and easy, and securely transfers your money while eliminating the risk of lost or stolen checks. Set up the service now to quickly transfer funds, whether you're taking a distribution from your retirement account, sending funds to a college student or transferring money to invest. Contact your branch office for details.

| Overview of Accounts |  |  |  |  |
| :--- | :--- | :--- | ---: | ---: |
| Accounts | Account <br> Number | Value <br> $\mathbf{1}$ Year Ago | Current <br> Value |  |
| Individual Retirement Account | Nelva E Brunsting | $609-91956-1-9$ | $\$ 382.87$ | $\$ 5899.47$ |
| Living Trust <br> Advisory Solutions Fund Model | Elmer H Brunsting Decedents Tr | $653-13579-1-8$ | $\$ 254,699.91$ | $\$ 293,787.22$ |
| Total Accounts |  | $\$ 255,082.78$ | $\$ 294,376.69$ |  |

Although account information is provided on this page, it does not guarantee an actual statement was produced. Refer to your account statement for the exact registration and more specific details regarding each account.

## Living Trust

Anita Kay Brunsting TTEE
U/A Dtd 10/10/1996
Elmer H Brunsting Decedents Tr

| Account Value |  |
| :--- | :--- |
| $\mathbf{\$ 2 9 3}, \mathbf{7 8 7 . 2 2}$ |  |
| 1 Month Ago | $\$ 292,278.50$ |
| $\mathbf{1}$ Year Ago | $\$ 254,699.91$ |
| $\mathbf{3}$ Years Ago | $\$ 284,217.39$ |

## The Importance of Naming Beneficiaries

Naming primary and contingent beneficiaries can be a simple way to ensure your assets are distributed to the people you've identified in the manner you intended. Beneficiary designations may also help avoid probate, which can be a lengthy process. If you've already named beneficiaries, periodically review that list to ensure a marriage, divorce, birth or death hasn't affected your choices. Contact your local Edward Jones office to review or update your beneficiary information.

| Value Summary |  |  |
| :--- | ---: | ---: |
|  | This Period | This Year |
| Beginning value | $\$ 292,278.50$ | $\$ 258,167.23$ |
| Assets added to account | 0.00 | 0.00 |
| Income | 438.44 | $3,975.06$ |
| Assets withdrawn from account | 0.00 | 0.00 |
| Fees and charges | -295.97 | $-3,170.13$ |
| Change in value | $\mathbf{1 , 3 6 6 . 2 5}$ | $34,815.06$ |
| Ending Value | $\$ \mathbf{2 9 3}, \mathbf{7 8 7 . 2 2}$ |  |

Summary of Assets (as of Nov 29, 2013)
Advisory Solutions Fund Model

|  <br> Insured Bank Deposit | Current <br> Yield/Rate | Beginning <br> Balance | Deposits | Withdrawals | Ending <br> Balance |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Money Market | $0.01 \% *$ | $\$ 2,369.91$ | $\$ 31.65$ | $-2,401.56$ |  |

* The average yield on the money market fund for the past seven days.

| Mutual Funds | Price | Quantity | Cost Basis | Unrealized Gain/Loss | Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Baron Small Cap | 33.98 | 179.093 | 4,473.09 | 1,612.49 | 6,085.58 |
| Capital World Bond | 20.18 | 279.69 | 5,746.24 | -102.10 | 5,644.14 |
| Capital World Growth \& Income | 44.59 | 335.677 | 11,054.02 | 3,913.82 | 14,967.84 |
| Columbia Mid Cap Value | 19.11 | 777.72 | 9,387.80 | 5,474.43 | 14,862.23 |
| Credit Suisse Comm Ret Strat | 7.16 | 1,132.804 | 9,597.05 | -1,486.17 | 8,110.88 |
| Dodge \& Cox Income | 13.65 | 1,245.547 | 16,538.56 | 463.16 | 17,001.72 |
| Dodge \& Cox Intl Stock | 43.02 | 421.766 | 12,370.58 | 5,773.79 | 18,144.37 |
| DWS Small Cap Value | 48.23 | 121.511 | 3,797.28 | 2,063.20 | 5,860.48 |
| Harbor Capital Appreciation | 56.52 | 222.054 | 9,795.23 | 2,755.26 | 12,550.49 |
| ING Global Real Estate | 18.26 | 465.021 | 6,345.90 | 2,145.38 | 8,491.28 |
| Investment Co of America | 38.32 | 392.736 | 9,589.81 | 5,459.83 | 15,049.64 |
| JP Morgan Core Bond | 11.64 | 1,449.045 | 16,598.74 | 268.14 | 16,866.88 |


| Mutual Funds | Price | Quantity | Cost Basis | Unrealized Gain/Loss | Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| JP Morgan Fed Mon Mkt | 1.00 | 4,607.49 | - | - | 4,607.49 |
| Loomis Sayles Inv Grade Bd | 12.30 | 694.172 | 8,619.79 | -81.47 | 8,538.32 |
| Mainstay High Yield Corp Bd | 6.06 | 1,878.579 | 11,124.33 | 259.86 | 11,384.19 |
| MFS Massachusetts Inv Trust | 26.90 | 332.412 | 7,404.44 | 1,537.44 | 8,941.88 |
| MFS Research International | 18.51 | 633.614 | 7,990.17 | 3,738.03 | 11,728.20 |
| New World | 59.16 | 148.93 | 6,741.63 | 2,069.07 | 8,810.70 |
| Oppenheimer Intl Growth | 37.35 | 393.16 | 12,530.03 | 2,154.50 | 14,684.53 |
| Oppenheimer Rising Dividend | 21.81 | 675.915 | 11,975.70 | 2,766.01 | 14,741.71 |
| Pimco Total Return IV | 10.61 | 799.871 | 8,371.21 | 115.42 | 8,486.63 |
| T. Rowe Price Equity Income | 33.16 | 534.406 | 11,006.05 | 6,714.85 | 17,720.90 |
| T Rowe Price Instl Lrge Cp Gr | 26.36 | 483.349 | 10,266.33 | 2,474.75 | 12,741.08 |
| T. Rowe Price New Income | 9.42 | 2,088.823 | 19,808.66 | -131.95 | 19,676.71 |
| Templeton Global Bond | 13.02 | 436.85 | 5,519.13 | 168.66 | 5,687.79 |
| Total Account Value |  |  |  |  | 293,787.22 |

## Summary of Realized Gain/Loss

|  | This Year |
| :--- | ---: |
| Short Term (assets held 1 year or less) | $\$ 1,620.16$ |
| Long Term (held over 1 year) | $\mathbf{1 2 , 6 8 3 . 6 7}$ |
| Total | $\$ 14,303.83$ |

Summary totals may not include proceeds from uncosted securities or certain corporate actions.

| Investment and Other Activity |  |  |  |
| :--- | :--- | ---: | ---: |
| Date | Description | Quantity | Amount |
| $10 / 28$ | Fee Offset Less Admin Fee |  | $\$ 16.54$ |
| $11 / 01$ | Dividend on JP Morgan Fed Mon Mkt on 4,935.1 Shares at Daily Accrual Rate |  | 0.01 |
| $11 / 01$ | Reinvestment into JP Morgan Fed Mon Mkt @ 1.00 | 0.01 | -0.01 |
| $11 / 01$ | Dividend on JP Morgan Core Bond on 1,445.333 Shares @ 0.03 |  | 43.36 |
| $11 / 01$ | Reinvestment into JP Morgan Core Bond @ 11.68 | 3.712 | -43.36 |
| $11 / 01$ | Dividend on Mainstay High Yield Corp Bd on $1,867.429$ Shares @ 0.036 |  | 67.79 |
| $11 / 01$ | Reinvestment into Mainstay High Yield Corp Bd @ 6.08 | 11.15 | -67.79 |
| $11 / 01$ | Dividend on Pimco Total Return IV on 799.031 Shares at Daily Accrual Rate |  | 8.93 |
| $11 / 01$ | Reinvestment into Pimco Total Return IV @ 10.63 | 0.84 | -8.93 |
| $11 / 01$ | Dividend on T. Rowe Price New Income on $2,083.884$ Shares at Daily Accrual Rate |  | 46.82 |


| Investment and Other Activity (continued) |  |  |  |
| :--- | :--- | ---: | ---: |
| Date | Description | Quantity | Amount |
| $11 / 01$ | Reinvestment into T. Rowe Price New Income @ 9.48 | 4.939 | -46.82 |
| $11 / 04$ | Dividend on Loomis Sayles Inv Grade Bd on 691.633 Shares @ 0.045 |  | 31.33 |
| $11 / 04$ | Reinvestment into Loomis Sayles Inv Grade Bd @ 12.34 | 2.539 | -31.33 |
| $11 / 11$ | Redeemed JP Morgan Fed Mon Mkt @ 1.00 | -327.62 | 327.62 |
| $11 / 11$ | Advisory Solutions Program Fee |  | -327.62 |
| $11 / 18$ | Dividend on Templeton Global Bond on 435.422 Shares @ 0.042 |  | 18.59 |
| $11 / 18$ | Reinvestment into Templeton Global Bond @ 13.02 | -18.59 |  |
| $11 / 22$ | Fee Offset Less Admin Fee |  | 1.428 |
| $11 / 27$ | Long Term Capital Gain on Baron Small Cap on 172.556 Shares @ 1.284 |  | 15 |
| $11 / 27$ | Reinvestment into Baron Small Cap @ 33.90 |  | 221.61 |

## Money Market Detail

Beginning Balance on Oct 26
\$2,369.91

| Date | Transaction | Description | Deposits | Withdrawals | Balance |
| :--- | :--- | :--- | ---: | ---: | ---: |
| $10 / 29$ | Deposit |  | 16.54 |  | $\$ 2,386.45$ |
| $11 / 25$ | Deposit |  | 15.11 |  | $\$ 2,401.56$ |
| Total | $\$ 31.65$ |  |  |  |  |

## Time to Act?

If you've been hesitant to invest, what are you waiting for? Stocks have steadily moved higher in 2013, despite a series of hurdles, including dysfunctional Washington politics, international risks and possibly slower economic growth. While these worries haven't been resolved, we think the market's mood is improving and the fundamentals are positive, making this a good time for investors.

Stocks repeatedly hit record highs in 2013, which may lead you to wonder how much higher they can go. No one can be certain, but we think they can move higher over time, based on our expectations for continued modest economic and earnings growth combined with still-low interest rates. But there will certainly be pullbacks along the way, so make sure you're prepared for market volatility.

## Three Ways to Act

1. Rebalance your portfolio's mix of investments. A strategy of rebalancing to your target mix of equities and fixed income may help reduce portfolio risk and help you stay invested during volatile times. Consider adding short- and intermediate-termfixed income, if appropriate, to reduce your portfolio's sensitivity to rising interest rates.
2. Pullbacks are frequent and happen unexpectedly. Stocks have historically dropped by $5 \%$ or more three to four times every year, and by more than $10 \%$ at least once a year. But staying invested resulted in attractive average annual returns of $9.7 \%$ per year. * In addition, stock market pullbacks offer opportunities for prepared investors to consider buying quality stocks at lower prices.
3. Take a systematic approach. If you're concerned that stocks are high, interest rates are low and markets could become more volatile, consider investing the same amount every month to build a well-diversified portfolio. While this doesn't prevent a loss or guarantee a profit, investing systematically may help you get started or stay on track and feel more comfortable about your decisions.

It's easy to become so focused on the hurdles that you forget the reason you're investing - because you have long-term financial goals you want to achieve. If you're waiting for the right time to invest, consider what else you're waiting for. Congress and the president have temporarily agreed to move on. The economy is grinding forward, and earnings continue to grow moderately. Attitudes seem to be improving. Interest rates remain low, supporting economic and earnings growth. In our view, it's a good time to invest.

You can read the entire report at www.edwardjones.com/timetoact.
*Source: Ned Davis Research, Dow Jones Industrial Average, 1/2/1900-12/31/2012. The Dow Jones Industrial Average is an unmanaged index and cannot be invested in directly.

Past performance does not guarantee future results. Investing in equities involves risks. The value of your shares will fluctuate, and you may lose principal.

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## About Your Account

Account Information－Your Account Agreement contains the complete conditions that govern your account．Please contact your financial advisor if you have any changes to your financial situation，contact information or investment objectives．
Account Safety－Please review your statement carefully．If you believe there are errors on your account，you must notify us promptly of your concerns．You may either contact our Client Relations department or your financial advisor．You should re－ confirm any oral communication by sending us a letter within 30 days to protect your rights，including your rights under the Securities Investor Protection Act（SIPA）．
Errors or Questions about your Electronic Transfers－ Contact Client Relations at（800）441－2357．
Complaints about Your Account－If you have a complaint please send a letter to Edward Jones，Attn：Complaints Dept．， 1245 JJ Kelley Memorial Dr．，St．Louis，MO 63131.

Withholding on Distributions or Withdrawals－Federal law requires Edward Jones to withhold income tax on distribution（s）from your retirement accounts and other plans unless you elect not to have withholding apply．You may elect a percentage to be withheld from your distribution or not to have the withholding apply by signing and dating the appropriate form and returning it to the address specified on the form．Your election will remain in effect until you change or revoke it by returning another signed and dated form．If you do not return the form by the date your distributions are scheduled to begin，Federal income tax will be withheld．If you do not have enough income tax withheld from your distributions，you may need to pay estimated tax．You may incur penalties if the amounts withheld and your estimated tax payments are not equal to the tax you owe．State withholding， if applicable，is subject to the state＇s withholding requirements．
Fees and charges－The＂Fees and charges＂amount shown in your Value Summary included all activity fees，except the dividend reinvestment fee．
Fair Market Value for Individual Retirement Accounts－
Your fair market value as of December 31st will be reported to the IRS as required by law．
Rights to Your Money Market Fund，Bank Deposit and Free Credit Balances－Your free credit balances are payable on demand．You may require us to liquidate your bank deposit or money market fund balance．We will then disburse the proceeds to you or place them in your securities account．Your instructions must be made during normal business hours and are subject to terms and conditions of the Account Agreement．

Important disclosures and other information relating to our account（s）are available at www．edwardjones．com／disclosures．

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## Contact Information

| Client Relations |  |  | Online Access |  | Other Contacts |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \％ | Toll Free Phone 800－441－2357 | Monday－Friday <br> 7am－7pm CST | 回 | Online Account Access www．edwardjones．com／access | 잤 | Edward Jones Personal MasterCard ${ }^{\circledR}$ 866－874－6711 |
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