Financial Advisor Doug Williams, 860-659-8145
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Statement Period Aug 30 - Sep 26, 2014
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ANITA KAY BRUNSTING TTEE
U/A DTD 10/10/1996
ELMER H BRUNSTING DECEDENTS TR
203 BLOOMINGDALE CIRCLE
VICTORIA TX 77904-3049

## Open Enrollment

If your employer offers open enrollment for insurance benefits, meet with your financial advisor to review your coverage and overall plan for the unexpected before making any decisions. (Edward Jones operates as an insurance producer in California, New Mexico and Massachusetts through the following subsidiaries, respectively: Edward Jones Insurance Agency of CA, LLC; Edward Jones Insurance Agency of NM, LLC; and Edward Jones Insurance Agency of MA, LLC.)

## Save for Retirement

National Save for Retirement Week is Oct. 19-25. This event, established by Congress to raise public awareness of the importance of saving for retirement, is a great time to review your investment strategy to help ensure you're on track to achieve your retirement goals. Contact your financial advisor today for a retirement review.

| Overview of Accounts |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Accounts | Account Holder | Account Number | Value <br> 1 Year Ago | Current Value |
| Living Trust <br> Advisory Solutions Fund Model | Elmer H Brunsting Decedents Tr | 653-13579-1-8 | \$284,775.69 | \$306,490.67 |
| Individual Retirement Account | Nelva E Brunsting | 609-91956-1-9 | \$490.47 | \$504.82 |
| Total Accounts |  |  | \$285,266.16 | \$306,995.49 |

Although account information is provided on this page, it does not guarantee an actual statement was produced. Refer to your account statement for the exact registration and more specific details regarding each account.

## Living Trust

Anita Kay Brunsting TTEE
U/A Dtd 10/10/1996
Elmer H Brunsting Decedents Tr

## Mobile Access to Your Account

Thanks to enhanced, mobile-friendly screens, it's easier than ever to enroll in Online Account Access from your mobile device. You can even sign up for e-delivery of your Edward Jones account documents with one easy step. Simply type www.edwardjones.com into the browser of your mobile device to get started. You can also access Edward Jones on the go by downloading a free app from the Android Market or iTunes App Store.

| Account Value |  |
| :--- | ---: |
| $\mathbf{\$ 3 0 6}, \mathbf{4 9 0 . 6 7}$ |  |
|  |  |
| $\mathbf{1}$ Month Ago | $\$ 312,868.11$ |
| $\mathbf{1}$ Year Ago | $\$ 284,775.69$ |
| $\mathbf{3}$ Years Ago | $\$ 221,127.88$ |
| $\mathbf{5}$ Years Ago | $\$ 0.00$ |

Value Summary

|  | This Period | This Year |
| :--- | ---: | ---: |
| Beginning value | $\$ 312,868.11$ | $\$ 298,211.30$ |
| Assets added to account | 0.00 | 0.00 |
| Income | 497.43 | $4,673.32$ |
| Assets withdrawn from account | 0.00 | 0.00 |
| Fees and charges | -339.43 | $-2,937.59$ |
| Change in value | $-6,535.44$ | $6,543.64$ |
| Ending Value | $\$ 306,490.67$ |  |


| Current |
| :--- | ---: | ---: | ---: | ---: | ---: |$\quad$| Beginning |
| ---: |
| Balance |$\quad$ Deposits $\quad$ Withdrawals | Ending |
| ---: |
| Balance |

* The average yield on the money market fund for the past seven days.

| Mutual Funds | Price | Quantity | Cost Basis | Unrealized Gain/Loss | Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Baron Small Cap | 34.43 | 179.093 | 4,473.09 | 1,693.08 | 6,166.17 |
| Capital World Bond | 20.41 | 284.281 | 5,839.51 | -37.33 | 5,802.18 |
| Capital World Growth \& Income | 46.67 | 342.955 | 11,387.78 | 4,617.93 | 16,005.71 |
| Columbia Mid Cap Value | 18.09 | 938.159 | 12,238.75 | 4,732.55 | 16,971.30 |
| Credit Suisse Comm Ret Strat | 6.85 | 1,164.44 | 9,822.94 | -1,846.53 | 7,976.41 |
| Deutsche Small Cap Value Instl | 26.67 | 209.674 | 6,300.24 | -708.23 | 5,592.01 |
| Dodge \& Cox Income | 13.80 | 1,314.788 | 17,485.76 | 658.31 | 18,144.07 |
| Dodge \& Cox Intl Stock | 45.87 | 428.774 | 12,663.72 | 7,004.14 | 19,667.86 |
| Harbor Capital Appreciation | 60.62 | 229.273 | 10,189.18 | 3,709.35 | 13,898.53 |
| Investment Co of America | 39.84 | 426.718 | 10,830.22 | 6,170.23 | 17,000.45 |
| JP Morgan Core Bond | 11.68 | 1,530.845 | 17,548.80 | 331.47 | 17,880.27 |
| JP Morgan Fed Money Mkt | 1.00 | 1,847.99 | - | - | 1,847.99 |

## Asset Details (continued)

| Mutual Funds | Price | Quantity | Cost Basis | Unrealized Gain/Loss | Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loomis Sayles INV Grade Bd | 12.15 | 739.139 | 9,162.10 | -181.56 | 8,980.54 |
| Mainstay High Yield Corp Bd | 5.95 | 2,017.723 | 11,970.89 | 34.56 | 12,005.45 |
| MFS Massachusetts INV Trust | 28.45 | 342.76 | 7,678.55 | 2,072.97 | 9,751.52 |
| MFS Research International | 18.11 | 643.249 | 8,163.60 | 3,485.64 | 11,649.24 |
| New World | 59.02 | 152.066 | 6,922.56 | 2,052.38 | 8,974.94 |
| Oppenheimer Intl Growth | 36.23 | 396.954 | 12,669.15 | 1,712.49 | 14,381.64 |
| Oppenheimer Rising Dividend | 21.29 | 757.393 | 13,566.18 | 2,558.72 | 16,124.90 |
| Pimco Total Return IV | 10.61 | 830.607 | 8,696.11 | 116.63 | 8,812.74 |
| T. Rowe Price Equity Income | 33.97 | 556.917 | 11,728.52 | 7,189.95 | 18,918.47 |
| T Rowe Price Instl Lrge Cp Gr | 28.43 | 483.53 | 10,271.16 | 3,475.60 | 13,746.76 |
| T. Rowe Price New Income | 9.52 | 2,205.948 | 20,912.26 | 88.36 | 21,000.62 |
| Templeton Global Bond | 13.26 | 451.034 | 5,704.49 | 276.22 | 5,980.71 |
| Voya Global Real Estate Fund | 19.38 | 473.77 | 6,514.57 | 2,667.09 | 9,181.66 |

Total Account Value
\$306,490.67

| Date | Description | Quantity | Amount |
| :---: | :---: | :---: | :---: |
| 9/02 | Dividend on JP Morgan Core Bond on 1,527.727 Shares @ 0.024 |  | \$36.67 |
| 9/02 | Reinvestment into JP Morgan Core Bond @ 11.76 | 3.118 | -36.67 |
| 9/02 | Dividend on Mainstay High Yield Corp Bd on 2,006.451 Shares @ 0.034 |  | 68.42 |
| 9/02 | Reinvestment into Mainstay High Yield Corp Bd @ 6.07 | 11.272 | -68.42 |
| 9/02 | Dividend on Pimco Total Return IV on 829.87 Shares at Daily Accrual Rate |  | 7.89 |
| 9/02 | Reinvestment into Pimco Total Return IV @ 10.71 | 0.737 | -7.89 |
| 9/02 | Dividend on T. Rowe Price New Income on 2,201.123 Shares at Daily Accrual Rate |  | 46.37 |
| 9/02 | Reinvestment into T. Rowe Price New Income @ 9.61 | 4.825 | -46.37 |
| 9/03 | Dividend on Loomis Sayles INV Grade Bd on 736.673 Shares @ 0.041 |  | 30.50 |
| 9/03 | Reinvestment into Loomis Sayles INV Grade Bd @ 12.37 | 2.466 | -30.50 |
| 9/05 | Redeemed JP Morgan Fed Money Mkt @ 1.00 | -353.64 | 353.64 |
| 9/05 | Advisory Solutions Program Fee |  | -353.64 |
| 9/16 | Dividend on Templeton Global Bond on 449.914 Shares @ 0.033 |  | 14.85 |
| 9/16 | Reinvestment into Templeton Global Bond @ 13.26 | 1.12 | -14.85 |
| 9/19 | Fee Offset Less Admin Fee |  | 14.21 |
| 9/19 | Dividend on Oppenheimer Rising Dividend on 755.399 Shares @ 0.057 |  | 43.10 |
| 9/19 | Reinvestment into Oppenheimer Rising Dividend @ 21.62 | 1.994 | -43.10 |
| 9/22 | Dividend on Capital World Growth \& Income on 341.802 Shares @ 0.159 |  | 54.59 |


| Investment and Other Activity by Date (continued) |  |  |  |
| :--- | ---: | ---: | ---: |
| Date | Description | Quantity | Amount |
| $9 / 22$ | Reinvestment into Capital World Growth \& Income @ 47.36 | 1.153 | -54.59 |
| $9 / 22$ | Dividend on Investment Co of America on 425.303 Shares @ 0.134 |  | 57.12 |
| $9 / 22$ | Reinvestment into Investment Co of America @ 40.36 | 1.415 | -57.12 |
| $9 / 25$ | Dividend on Columbia Mid Cap Value on 937.042 Shares @ 0.021 |  | 20.35 |
| $9 / 25$ | Reinvestment into Columbia Mid Cap Value @ 18.22 | 1.117 | -20.35 |
| $9 / 26$ | Dividend on Dodge \& Cox Income on $1,306.281$ Shares @ 0.09 |  | 117.57 |
| $9 / 26$ | Reinvestment into Dodge \& Cox Income @ 13.82 | 8.507 | -117.57 |

## Money Market Detail by Date

Beginning Balance on Aug 30

| Date | Transaction | Description | Deposits | Withdrawals |
| :--- | :--- | ---: | ---: | ---: |
| $9 / 22$ | Deposit |  | 14.21 | Balance |
| Total | $\mathbf{\$ 1 4 . 2 1}$ | $\$ 28.53$ |  |  |
| Ending Balance on Sep $\mathbf{2 6}$ |  | $\$ 28.53$ |  |  |

## 100 Dow Points Aren't What They Used to Be

It can be scary when stocks decline. Even normal market volatility can be uncomfortable, especially with large day-to-day stock market moves. But the market's increase over time has raised the level of the Dow Jones Industrial Average (Dow), and as a result, 100-point shifts have become more common. That's because 100 points aren't what they used to be.

With the Dow around 17,000 in August 2014, a gain or loss of 100 points was just $0.6 \%$. So expect many days when the Dow gains or loses 100 points or more, and realize that it doesn't make sense to worry. Also, remember that a 100-point drop tends to grab more media attention than a 100-point rise.

## Converting Dow Points into Percentages

With the expectation of more interest rate changes ahead, it's also important to maintain realistic expectations about short-term stock market declines. If the Dow were at 16,000, a $5 \%$ decline would equal 800 points, and a $10 \%$ decline would equal 1,600 points. These numbers may sound big, but they are in line with how much stocks have moved up and down in the past. While unsettling, these drops are normal and should be expected. If you're prepared and not surprised, you're less likely to react in an emotional way.

## How Not to React

Falling stock prices can test the nerves of even the most patient investors. But selling is not your only option to limit losses. For long-term investors, the difference between success and failure may be determined by your actions during a stock market decline. So take a deep breath and remember:

- Market declines are normal, frequent and not a reason to sell quality investments.
- They begin and end without warning.
- They provide an opportunity to buy quality investments at a lower price.

Instead of waiting or worrying when the Dow drops 100 points or so, review your portfolio with your financial advisor. If necessary, rebalance to the appropriate mix of stocks and bonds, and be prepared to consider adding stocks at lower prices to take advantage of such market moves.

You can read this entire report at www.edwardjones.com/100dowpoints.

Investing in equities involves risks. The value of your shares will fluctuate, and you may lose principal.

## About Edward Jones

Edward D. Jones \& Co., L.P. is dually registered with the Securities and Exchange Commission (SEC) as a broker-dealer and an investment adviser. Edward Jones is also a member of FINRA.
Statement of Financial Condition - Edward Jones' statement of financial condition is available for your personal review:

- at your local branch office
- at www.edwardjones.com/en US/company/index.html
- by mail upon written request


## About Your Account

Account Information - Your Account Agreement contains the complete conditions that govern your account. Please contact your financial advisor if you have any changes to your financial situation, contact information or investment objectives.
Account Safety - Please review your statement carefully. If you believe there are errors on your account, you must notify us promptly of your concerns. You may either contact our Client Relations department or your financial advisor. You should reconfirm any oral communication by sending us a letter within 30 days to protect your rights, including your rights under the Securities Investor Protection Act (SIPA).
Errors or Questions about your Electronic Transfers Contact Client Relations at (800) 441-2357.
Complaints about Your Account - If you have a complaint please send a letter to Edward Jones, Attn: Complaints Dept., 1245 JJ Kelley Memorial Dr., St. Louis, MO 63131.

Withholding on Distributions or Withdrawals - Federal law requires Edward Jones to withhold income tax on distribution(s) from your retirement accounts and other plans unless you elect not to have withholding apply. You may elect a percentage to be withheld from your distribution or not to have the withholding apply by signing and dating the appropriate form and returning it to the address specified on the form. Your election will remain in effect until you change or revoke it by returning another signed and dated form. If you do not return the form by the date your distributions are scheduled to begin, Federal income tax will be withheld. If you do not have enough income tax withheld from your distributions, you may need to pay estimated tax. You may incur penalties if the amounts withheld and your estimated tax payments are not equal to the tax you owe. State withholding, if applicable, is subject to the state's withholding
requirements.
Fees and Charges - The "Fees and charges" amount shown in your Value Summary includes all activity fees, except dividend reinvestment fees.
Fair Market Value for Individual Retirement Accounts Your fair market value as of December 31st will be reported to the IRS as required by law.
Rights to Your Money Market Fund, Bank Deposit and Free Credit Balances - Your free credit balances are payable on demand. You may require us to liquidate your bank deposit or money market fund balance. We will then disburse the proceeds to you or place them in your securities account. Your instructions must be made during normal business hours and are subject to terms and conditions of the Account Agreement.

Important disclosures and other information relating to our account(s) are available at www.edwardjones.com/disclosures.

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## Contact Information

| Client Relations |  |  | Online Access |  | Other Contacts |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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